

Message Text

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53

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 XMB-04 OPIC-06 AID-05

IGA-01 /034 W

----- 101634

R 181155Z AUG 75

FM AMEMBASSY RABAT

TO SECSTATE WASHDC 6246

INFO AMCONSUL CASABLANCA POUCH

UNCLAS RABAT 3986

E.O. 11652: N/A

TAGS: BEXP MO

SUBJECT: FGT - 0044 CASABLANCA POST OFFICE

REF: A. RABAT 2216

B. RABAT 3772

C. STATE 194549

1. EMBASSY PLEASED TO LEARN OF INTEREST LESTER B. KNIGHT ASSOCIATES, INC. IN CASABLANCA POST OFFICE PROJECT. PTT SEC GEN SAYS MINISTRY WOULD WELCOME PROPOSAL ALONG LINES SUGGESTED IF IT CAN BE RECEIVED WITHIN ONE MONTH, I.E. BY MID-SEPTEMBER.

2. ON PAYMENT METHOD AND RELATIONS BETWEEN COMPANY AND GOM ON RELEASE OF TENDER AND SELECTION OF EQUIPMENT, MUCH WILL DEPEND ON NATURE OF KNIGHT ASSOCIATES TOTAL PACKAGE. BELIEVE IT WOULD BE WORTHWHILE FOR KNIGHT TO SEND PTT SOONEST AS MUCH INFORMATION ON ITS EXPERIENCE AND BACKGROUND AS POSSIBLE AND TO FOLLOW UP WITH EARLY VISIT. IF VISIT PRECLUDED, SUGGEST COMPANY MAY WISH INCLUDE ALTERNATIVES RE TENDER RELEASE AND EQUIPMENT SELECTION, SINCE GOM CUSTOMARILY PREFERS TO HANDLE THESE ASPECTS ITSELF.

3. BELIEVE GOOD FINANCING PACKAGE MAY PROVE IMPORTANT ELEMENT IN GOM CHOICE OF CONTRACTOR. THEREFORE SUGGEST KNIGHT ASSOCIATES DO ADVANCE WORK WITH EXIM AND INCLUDE

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AS MUCH FINANCING DETAIL AS POSSIBLE IN PROPOSAL. NEUMANN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975RABAT03986
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750284-0887
From: RABAT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750843/aaaablitt.tel
Line Count: 61
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 RABAT 2216
Review Action: RELEASED, APPROVED
Review Authority: ellisoob
Review Comment: n/a
Review Content Flags:
Review Date: 01 DEC 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 DEC 2003 by ThomasVJ>; APPROVED <07 JAN 2004 by ellisoob>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FGT - 0044 CASABLANCA POST OFFICE
TAGS: BEXP, MO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006